

Key Resources for DSPM Vendor Comparison

If you're evaluating DSPM vendors right now, here are several resources to help you make your decision. Each has great value and worth exploring in depth. This resource brings those resources together into one reference guide, highlighting key points from each.

Expert Insights



Expert Insights rightly calls out that the main benefit of DSPM is time savings and modernization. This is about replacing manual work from audits and risk management assessments that simply cannot keep up with how quickly data estates grow, particularly in the age of AI.

They also emphasize that the best DSPM solutions give teams visibility into where the data resides and importantly, who is accessing it or where exposures occur. Critical to this visibility is not just knowing this information but how to act upon it.

This resource also lists 6 factors to evaluate most, which should be compared against with your data estate's complexity, compliance requirements, and whether a consolidated platform or a focused tool is more beneficial.

[Best 10 Data Security Posture Management \(DSPM\) Solutions for Enterprise \(2026\)](#)

Gartner® DSPM Buyer's Guide

Gartner provides an objective, expert framework to understand the DSPM market, evaluate vendors, and confidently prioritize solutions that reduce sensitive data risk and accelerate time to value. Their framework is centered around a 6-step strategic approach, which begins with an internal cross-functional stakeholder project to identify and create the scope of what your organization needs from DSPM, as well as a phased roadmap for connecting your data sources to DSPM.

Importantly, Gartner points out DSPM is meant to complement existing data loss prevention (DLP) and privileged access management (PAM) tools, not replace them.

They also have a great example chart to help you formulate a concrete map of a) your requirements, b) the priority level, and c) a vendor evaluation score.



[Read DSPM Buyer's Guide](#)

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[Choosing the Right DSPM Solution – eBook](#)

Once you have a vendor shortlist ready, here are some key questions to ask them:

What features are coming up in your roadmap?

This is critical for demonstrating long-term Return on Investment to your stakeholders or even the board.

What types of deployment options are available?

Some only have cloud offerings, which is not suitable if you have strict compliance requirements.



How is discovered data stored and processed?

Those with high accuracy can sometimes be slow, but faster solutions can sometimes be more prone to false positives.

What types of agents are used?

Whether agent-based, agentless or dynamic, ensure it aligns with your organization's security, compliance, and operational requirements.

Which of these capabilities are actually yours, and which came from a recent acquisition, an OEM, or a partner integration?

The answer shapes everything downstream, from TCO, time to value, support model, to roadmap risk.